

Model Building Tutorial 1

A simple Life Insurance Product

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Overview

The objective of this document is to explain how to build a model by taking a working Excel spreadsheet and submitting it to mguchi.

It is best to read the document "**020.mguchiQ** – **Concepts**" first as this gives an explanation of the components and concepts that make up mguchiQ. There is also a Quick Reference Guide at the back of this document for ease of reference.

Building a model is the first step in being able to use the functionality of mguchi. Once a model is built it can then be run against a set of data to produce results.

This tutorial describes building a model for a single product only and is the best starting point for understanding mguchi.

Later tutorials will introduce more features of mguchi including the building of a model with multiple products.

Model Definition

You build a model by specifying the data and calculations that define each product within your model in a predefined format in an Excel spreadsheet. This spreadsheet can then be submitted to mguchi which will verify your model and, if correct, build it into an executable piece of code.

If order to demonstrate how to build a model in Excel for submission to mguchi, we will use the example of a simple **Life Assurance** product that we will call **Life**. This product will have the following characteristics:

- The **Premium** and **Sum Assured** will stay constant over the life of the policy.
- The Expenses relating to maintaining the policy will increase according to Inflation.

The aim of our model will be to calculate the **Best Estimate Liability (BEL)** of our **Life** product, defined as the present value of all future cash flows. The net cash flow for each future period **t** will be defined as:

NetCashflow(t) = PremiumReceived(t) - ExpensesPaid(t) - DeathBenefitsPaid(t)

We will require the following **Instance Variables** for **each policy** - this is information that needs to be supplied for each policy:

Name	Description	
AgeAtInception	Policy holder age at inception, in years	
DurationInforce	Number of months the policy is in force	
Gender	Whether the policy holder is male or female	
Premium	The monthly premium payable by the policy holder	
SumAssured	How much the policy holder's life is insured for	

Next, we require the following **Non-Instance Variables** - this is information that will be **shared by all policies** - there are 3 types of **Non-Instance Variables** that mguchi recognises for information shared by all policies:

• **Single Variables** – these are singular (as opposed to array) variables. In our example we will have the following **single variable**:

Name	Description
Expense	The monthly expense incurred to maintain each policy

Series Variables – these are variables made up of a series of values, essentially a one-dimensional array.
In our example we will have the following series variables:

Name	Description	Index By
Inflation	Forecast inflation rates, for each future time period	Time
Yield	Forecast yield curve, to be used to present value future cash flows Time	
LapseRate	Forecast lapse rates	Policy Age

• **Table Variables** – these are variables made up of a table of values, essentially a two-dimensional array. In our example we will have the following **tables variable**:

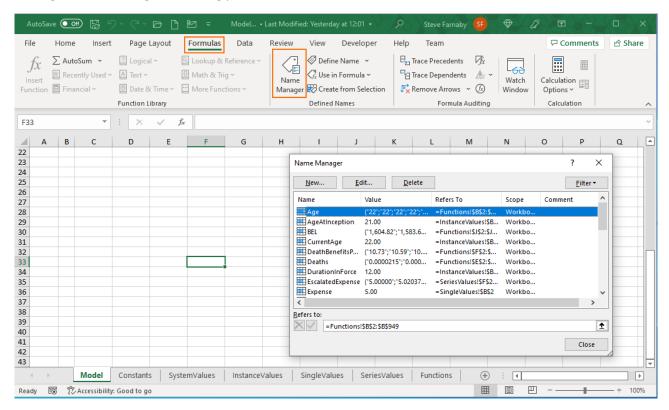
Name	Description	Index By
Qx	Life table, giving the probability of survival for a given policy holder age.	Policy
	We will use a table with 2 columns – the columns representing the	Holder Age
	policy holders gender.	

Spreadsheet Structure

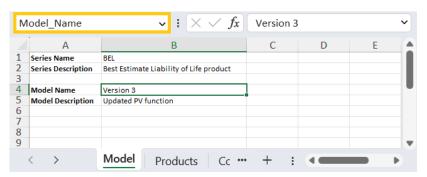
In order to submit a model specification to mguchi the spreadsheet needs to conform to a predefined structure.

Cell and Range Names

Instead of referencing cells or ranges directly in Excel, a model spreadsheet for mguchi makes use of names. Please familiarise yourself with naming cells and ranges in Excel before continuing. The Name Manager in Excel is a good starting place:



Cell or range names are generally visible in a spreadsheet as follows when the cell or range is selected:

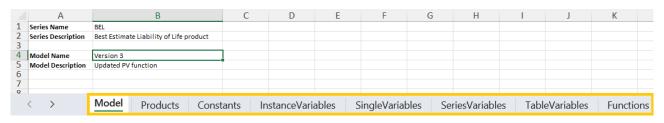


Note that in the spreadsheet that we use to build a model, the actual numerical values in the spreadsheet are not important. What is important is the name of the ranges you specify and any formulae that calculate results. mguchi uses these names and formula to build a model, not the numerical values in any cell.

A basic model spreadsheet generally has the following sheets defined:

Sheet	Description
Model	Identifies the Model Series this Model belongs to and describes this Model itself.
Products	Specify the products of the model.
InstanceVariables	Instance Variables are variables associated with each individual Product item.
SingleVariables	Single Variables are variables needed for calculations but are not associated with a Product.
SeriesVariables	Series Variables are one-dimensional array variables (defined as a series from 1 to n) needed
	for calculations.
TableVariables	Table Variables are two-dimensional array variables (defined as a table of rows and columns)
	needed for calculations.
Functions	Functions are Formulae that describe the characteristics of Products.

Below is a typical Excel spreadsheet with the required sheets defined:



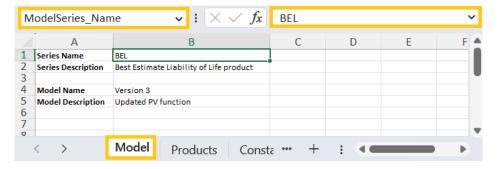
Model Sheet

The Model sheet describes which Model Series this Model belongs as well as the Model itself.

Model Series Details

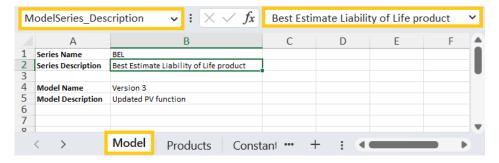
A **Model Series** is typically used to group together a number of **Model** versions.

The Model Series Name is specified as follows:



If the particular Model Series **Name** does not yet exist, it will be created.

The Model Series **Description** is specified as follows:

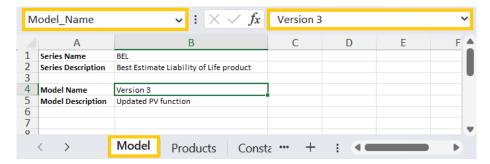


Note that if the Model Series already exists, the **Description** can be left blank or the **Description** must be the same as the existing Model Series **Description**. If the Model Series does not yet exist, then a **Description** must be supplied.

Model Details

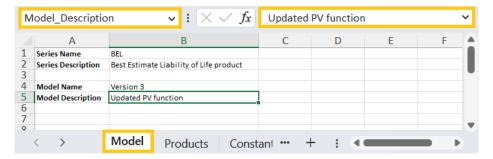
A Model requires a **Name** and a **Description** in order to identify it.

The Model Name is specified as follows:



Note that the actual unique Model Name is generated as a combination of the **Model Series Name** and the **Model Name** separated by a full stop, in this example the unique Model Name will be **BEL.Version 3**

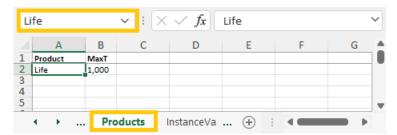
The Model **Description** is specified as follows:



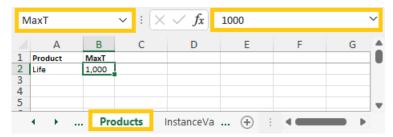
Products Sheet

Declare the **products** of your model here. In this tutorial we will only have one product, called **Life**, representing a life assurance product.

First, declare the product by simply naming a cell to the name of your product:

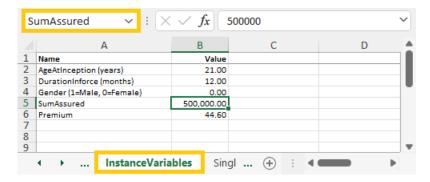


Next, it is necessary to give a specification for the **MaxT** of your product as below. For now we will just use a value of 1,000 which represents 1,000 months into the future.



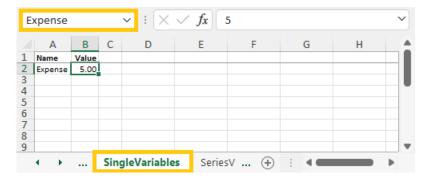
Instance Variables Sheet

Instance Variables are entered onto a sheet called **InstanceVariables**, with each **Instance Variable** being named accordingly:



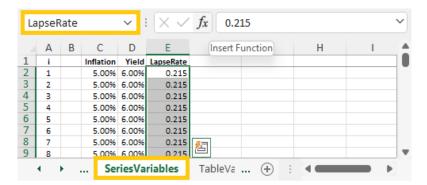
Single Variables Sheet

Single Variables are entered onto a sheet called **SingleVariables**, with each **Single Variables** being named accordingly:



Series Variables Sheet

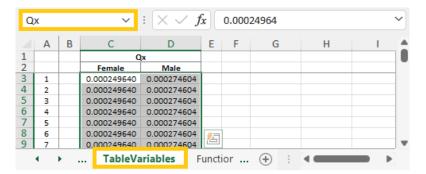
Series Variables are entered onto a sheet called **SeriesVariables**, with each **Series Variable** being named accordingly. Note that the entire range of cells that makes up the **Series** must be named. The first column (column A) of the **SeriesVariables** sheet must contain the index for all **Series**:



Note that the number of rows of the a **Series Variable** range must be representative of the maximum number of rows required for all permutations of data input. So, for example, if our **maxT** (explained in a later tutorial) is 1000 and the **Series Variable** is indexed by **t**, then the **Series Variable** range must have at least 1000 rows. mguchi uses the number of rows of a **Series Variable** for internal storage sizing purposes.

Table Variables Sheet

Table Variables are entered onto a sheet called **TableVariables**, with each **Table Variable** being named accordingly. Note that the entire range of cells that makes up the **Table** must be named. The first column (column A) of the **TableVariables** sheet must contain the x-index for all **Tables**:



Note that the number of rows of the a **Table Variable** range must be representative of the maximum number of rows required for all permutations of data input. So, for example, if a **Table Variable** is indexed by **Age**, then the **Table Variable** range must have at least as many rows as the maximum **Age** we envisage in our calculations, possibly 100. mguchi uses the number of rows of a **Table Variable** for internal storage sizing purposes.

Functions Sheet

Now that we have all our data requirements specified, we are going to build a model that calculates **Best Estimate Liability (BEL)**, defined as the present value of all future cash flows.

The logic that performs the calculation of **BEL** for our **Life** product is defined as a set of **functions** as follows:

Function	Formula
Age(t)	FLOOR(AgeAtInception+((DurationInforce+t)/12))
Deaths(t)	PolicyHoldersInforce(t) * (1-(1-Qx[Age(t),Gender+1])^(1/12)))
Lapses(t)	(PolicyHoldersInforce(t) - Deaths(t)) * (1-((1-LapseRate[DurationInforce+t])^(1/12)))
PolicyHoldersInforce(t)	IF(t=1, 1, PolicyHoldersInforce(t-1) - Deaths(t-1) - Lapses(t-1))
PremiumsReceived(t)	PolicyHoldersInforce(t) * Premium
DeathBenefitsPaid(t)	Deaths(t) * SumAssured
ExpensesPaid(t)	PolicyHoldersInforce(t) * (Expense * IF(t=1,1,(1+Inflation(t-1))^((t-1)/12)))
NetCF(t)	PremiumsReceived(t) - ExpensesPaid(t) - DeathBenefitsPaid(t)
BEL(t)	IF(t=MaxT, NetCF(t), NetCF(t) + (BEL(t+1) * (1/((1+Yield(t))^(1/12)))

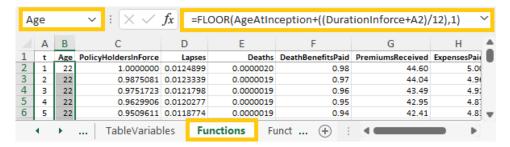
The following will help explain the functions and formulae above:

- We are assuming our time intervals are in months, i.e., **t** represents the number of months into the future from today.
- t ranges from 1 to MaxT.
- All functions take one parameter, **t**, the time period described above. So, for example, the function **Age(1)** represents the age of the policy holder in month 1, whereas **Age(360)** represents the age of the policy holder in month 360. When referencing other **functions** in our Excel functions we use the **INDEX** function instead of **()**, for example **INDEX(Age,A2)** instead of **Age(t)**.
- Each formula can be called for a range of values of t ranging from 1 to MaxT.
- Instance Variables and Single Variables are referenced purely by their names, as, for example, AgeAtInception and DurationInforce are referenced in the formulae above.
- Series Variables are referenced by one index in square brackets [i]. So, a value of Inflation[1] will reference the inflation rate for the first month whereas a value of Yield[120] will reference the yield for the 120th month. When referencing Series Variables in our Excel functions we use the INDEX function instead of [], for example INDEX(EscalatedExpense,t) instead of EscalatedExpense[t].
- Table Variables are referenced by two indices in square brackets [i,j]. A value of Qx[63,1] will reference the probability of survival for a female policy holder of age 63. When referencing Table Variables in our Excel functions we use the INDEX function instead of [], for example INDEX(QxFactor,Age(t),QxIndex) instead of QxFactor[Age(t),QxIndex].
- There are 3 system, or built in, functions used in the formulae above: **IF**, **FLOOR**, and **POWER**. A complete list of system functions is provided in **Appendix A**.

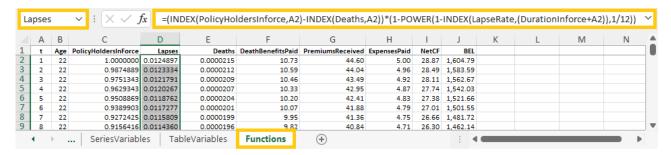
Note that **Functions** can reference all **Instance Variables**, **Table Variables**, **Series Variables**, and **Single Variables** in their formulae.

Functions are entered onto a sheet called **Functions**, with each **function** being named accordingly. Note that the entire range of cells that makes up the **function** must be named. The first column (column A) of the **Functions** sheet must contain the time period (t):

A typical function is defined as follows (function Age):

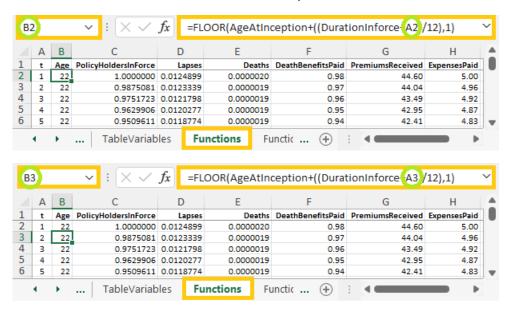


A typical **Function** referencing another **Function** and / or a **Series Variable** is defined as follows:



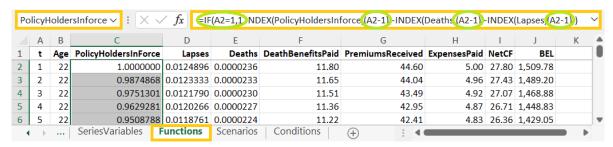
Referencing other **Functions**, **Series Variables**, or **Table Variables** must always be done via the **INDEX** function using the name of the referenced **Function**, **Series Variable**, or **Table Variable** and must not be referenced directly.

All formulae in the **Function** range must have a similar formula, the only thing that must change between formulae on different rows is the reference to column A, as below:



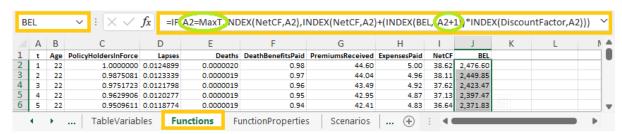
If a formula references a **Function** indexed by **t-1**, then it must have a conditional component that checks for **t=1**, otherwise it will try and reference a value of **t** equal to **0** at some point which is beyond the range of **1** to **MaxT**. This is evidenced by the function **PolicyHoldersInforce**:

IF(t=1, 1, PolicyHoldersInforce(t-1) - Deaths(t-1) - Lapses(t-1))



If a formula references a **Function** indexed by **t+1**, then it must have a conditional component that checks for **t=MaxT**, otherwise it will try and reference a value of **t** equal to **MaxT+1** at some point which is beyond the range of **1** to **MaxT**. This is evidenced by the function **BEL**:

IF(t=MaxT, NetCF(t), NetCF(t) + (BEL(t+1) * DiscountFactor [t])))



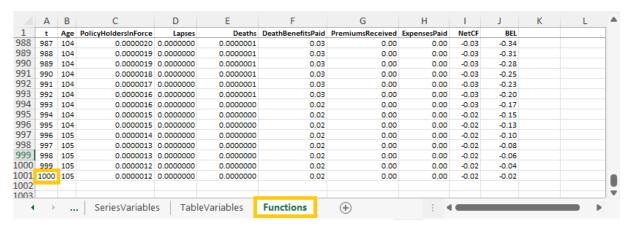
Note: in all the formulae mentioned above the only **direct** reference to a cells is to cells in column **A** – the time period. All other cell references must be by their **name**.

Things to look out for

Before submitting your model spreadsheet to mguchi look out for the following:

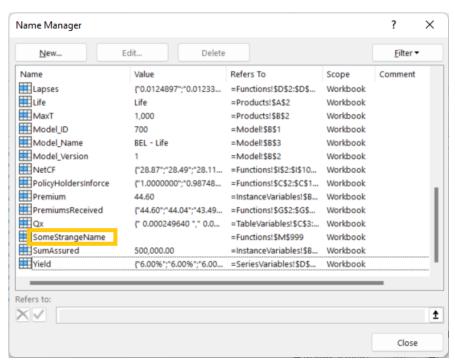
Cell errors

Check that your model spreadsheet has no errors all the way down to MaxT:



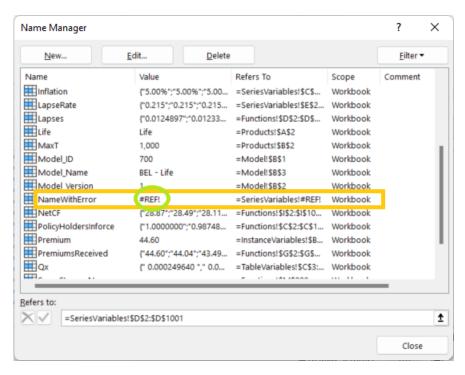
Unnecessary Names

Check that only the variables and functions required by your model are present in the Name Manager. There should be no names present that are not part of your model:



Names with errors

Make sure there are no Names with errors:



Appendix A: Excel Functions

The following Excel functions can be used in mguchiQ:

Func	tion		
Arith	Arithmetic		
	FLOOR		
	CEILING		
	POWER		
	SQRT		
	TRUNCATE		
	MAX		
	MIN		
	ABS		
Scientific			
	ACOS		
	COSH		
	COS		
	ASIN		
	SINH		
	SIN		
	ATAN		
	TANH		
	TAN		
	LOG10		
	LOG		
	EXP		
Bool	ı		
	IF		
	AND		
	OR		
Financial			
	PV		
	FV		
	PMT		